

**EVALUATION MATRIX FOR RESOLUTION PLAN OF WIND WORLD (INDIA) LTD.**

Sr No.	Parameter and Score Matrix	Max Score
1	<p><b>Upfront cash payment as part of Resolution Plan</b></p> <p>0% - 35% of RDA ,Score Range : 0-35</p> <p>2 additional bonus points shall be awarded for every 1% increase in Upfront Cash over and above 35% of RDA</p> <p>Note: Resolution Plan involving upfront cash recovery should be backed by Letter of Commitment from a Bank or Demand Draft. If Upfront Cash infusion is by way of Equity the source should be laid out in the plan.</p>	<p><b>35</b> <b>(excluding bonus, if any)</b></p>
2	<p><b>NPV of cash on deferred payment basis /assumed term liability on the company (excludes any upfront cash payment considered above)</b></p> <p>0% - 35% of RDA, Score Range : 0-28</p> <p>2 additional bonus points shall be awarded for every 1% increase in NPV of cash on deferred payment basis/assumed term liability on the company over and above 35% of RDA</p> <p>NPV to be arrived at tiered discount rate corresponding to various tenors</p> <p><b><u>Period and Rate of Discount*:</u></b></p> <p>&gt;0 to &lt;= 5 years – Rate of discount 8%                      &gt;5 to &lt;=10 years – Rate of discount 10%                      &gt;10 to &lt;=15 years – Rate of discount 15%                      More Than 15 years – Rate of discount 30%</p> <p>* To be applied slab wise on cash flows for the specified Period</p>	<p><b>28</b> <b>(excluding bonus, if any)</b></p>
3	<p><b>Equity in the company, post money to Creditors (As a percentage of the total paid up equity of the company)</b></p> <p>Expected allotment of equity (post money; on fully diluted basis) is 0% - 24% of Total Paid up Capital , Score Range : 0-5</p>	<p><b>5</b></p>
4	<p><b>Fresh Equity Infusion for improving operations</b></p> <p>0% - 15% of RDA ,Score Range : 0-7</p> <p>Period &amp; Weightage:                      &lt; 6 months - 100% weightage;                      &gt;=6 &lt; 12 months - 50% weightage;                      &gt; =12 months - 0% weightage</p>	<p><b>7</b></p>

Note: For the quantitative parameters (Sr No. 1-4), the score shall be calculated based on interpolation

Sr No.	Parameter and Score Matrix	Max Score
5	<b>Reasonableness of Financial Projections i.e. Sales, EBITDA, EBIT etc.</b>	<b>5</b>
6	<b>Ability to turnaround distressed companies</b> - Managerial competence and technical abilities, key managerial personnel, track record in implementing turnaround of stressed assets etc.	<b>10</b>
7	<b>Standing of Bidder/Group in sector /External Rating /adherence to financial discipline / whether NPA, including Group Companies, &lt;12 months</b> (Based on the track record of the Bidder) If NPA, including Group Companies <12 months, will fetch a Score of "0".	<b>10</b>
<b>Total Score</b>		<b>100</b>

**Note 1:** The above evaluation matrix has to be read with process document which shall be released to the eligible Resolution Applicants only

**Note 2:** For the qualitative parameters (Sr No. 5-7), the evaluation will be done by the Evaluation Advisor to the CoC based on their own assessment and in consultation with the CoC.

**Note 3:** For the purpose of evaluation, Resolution Debt Amount shall be taken as on the Binding Plan Due Date